

RETAIL SALES INDEX

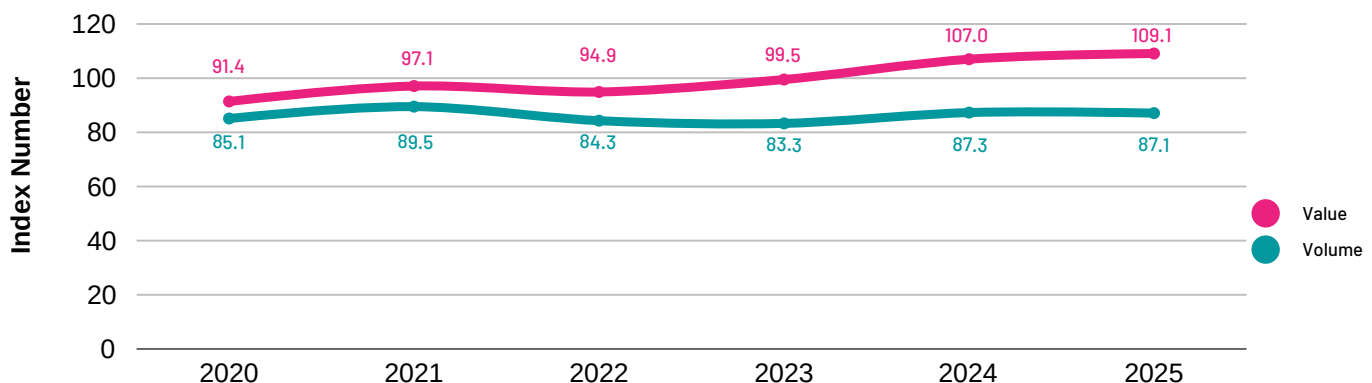
JANUARY 2025

LOCAL RETAIL SALES

Sales Volume Index Decreased 0.2 Per Cent

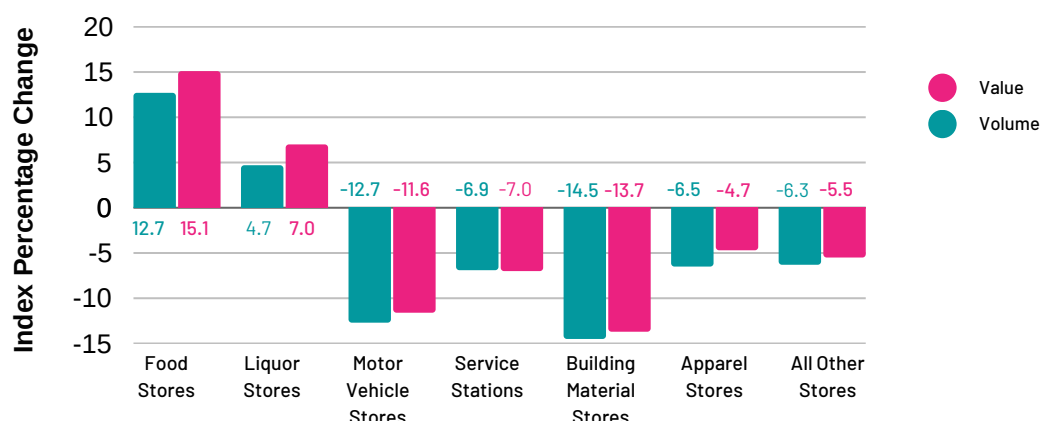
After adjusting for the retail sales rate of inflation, measured at 2.2 per cent in January, the overall volume of retail sales index decreased 0.2 per cent when compared to January 2024.

Figure 1 January Local Retail Sales Value and Volume Indices
2020-2025



Five of the seven sectors recorded year-to-year sales volume and value index decreases during January 2025. In value terms, retail sales increased to an estimated \$101.8 million, which represented a 2.0 per cent growth in sales value year-to-year. Excluding Sundays, there were 27 shopping days, one more than January 2024.

Figure 2 January 2025 Retail Sales Value and Volume Indices Percentage Change by Sector
Year-Over-Year



YEAR-OVER-YEAR INDICES ANALYSIS

**Food Stores**

The sales volume for Food Stores increased 12.7 per cent, while its sales value increased 15.1 per cent.

**Liquor Stores**

The sales volume for Liquor Stores increased 4.7 per cent, while its sales value increased 7.0 per cent.

**Motor Vehicle Stores**

The Motor Vehicle Stores sales volume decreased by 12.7 per cent. In value terms, the sales decreased 11.6 per cent when compared to January 2024.

**Service Stations**

The sales volume for Service Stations decreased 6.9 per cent. In value terms, the sales in January 2025 decreased 7.0 per cent.

**Building Material Stores**

The sales volume of Building Materials Stores decreased by 14.5 per cent. The value of sales decreased 13.7 per cent.

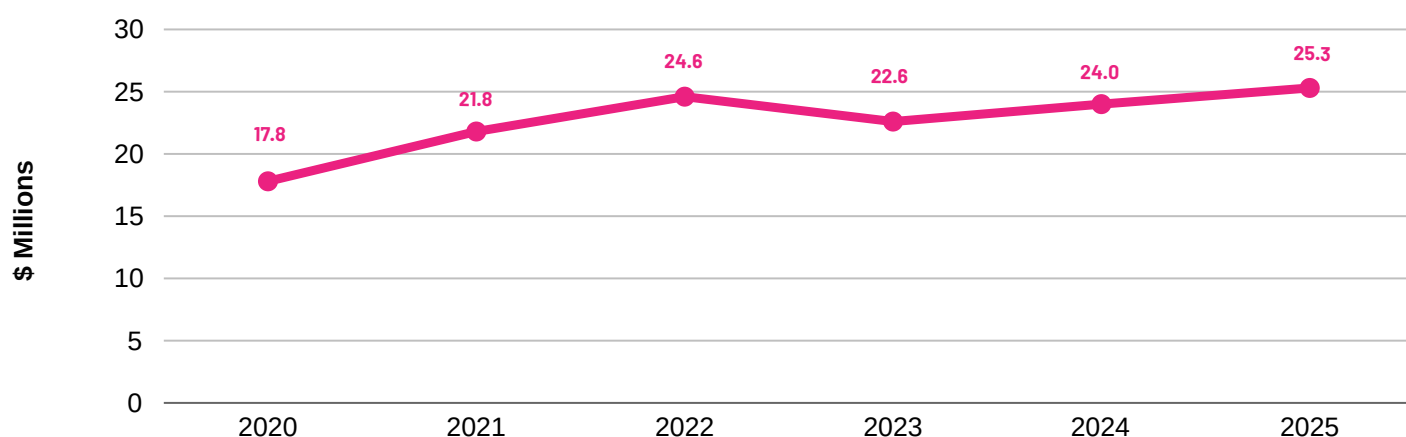
**Apparel Stores**

The volume of sales for Apparel Stores decreased 6.5 per cent. The value of Apparel Store sales decreased 4.7 per cent.

**All Other Store Types**

All Other Stores Types' sales volume decreased by 6.3 per cent. In value terms, sales for this sector decreased by 5.5 per cent. Gross receipts from furniture sales decreased 38.5 per cent. Sales for boat and marine supplies decreased 34.4 per cent. Sales at pharmacies decreased by 5.0 per cent. Appliances and electronics sales increased 1.5 per cent. Sales of miscellaneous goods increased 8.6 per cent.

Figure 3 January Selected Overseas Declarations Values
2020-2025



SELECTED OVERSEAS DECLARATIONS (VALUE)

Overseas declarations increased 5.4 per cent compared to January 2024. Imports via courier increased \$0.9 million to \$12.9 million. Imports by households via sea decreased \$0.1 million to \$7.0 million. Declarations at the airport by returning residents increased \$0.4 million to \$4.7 million. Imports via the Bermuda Post Office increased \$0.1 million to \$0.7 million.

Table 1 Summary Statistics

Period	Local Retail Sales						Selected Overseas Declarations Value (\$M)					
	Index		Annual % Change		Sales Estimate (\$M)		Via Courier (a)	Residents Via Airport (b)	By Households via Sea (c)	Via Bermuda Post Office (d)	Total (a+b+c+d)	Annual % Change
	Volume	Value	Volume	Value	Volume	Value						
2024												
Jan ^R	87.3	107.0	+4.8	+7.5	81.5	99.9	12.0	4.3	7.1	0.6	24.0	+6.2
Feb	80.3	90.8	+0.6	+0.4	74.9	92.2	13.1	3.4	7.1	0.4	24.0	+14.3
Mar	83.6	103.5	-0.2	+2.8	78.0	96.6	11.8	4.0	7.8	0.5	24.1	-14.5
Apr	89.5	111.2	-1.1	+2.0	83.5	103.8	15.5	5.4	9.4	0.5	30.8	+9.6
May	99.3	123.2	+2.1	+5.1	92.8	115.0	14.4	5.1	8.9	0.5	28.9	-4.3
Jun	95.2	119.0	-2.3	+0.8	88.9	111.0	14.4	4.3	18.4	0.5	37.6	+47.5
Jul	100.3	125.8	-1.5	+1.9	93.6	117.4	22.7	4.3	9.9	0.5	37.4	+26.8
Aug	83.7	104.7	-5.4	-2.9	78.1	97.7	12.5	6.5	7.1	0.5	26.6	+3.5
Sep	86.5	107.9	-0.9	+1.4	80.8	100.7	16.5	4.7	7.9	0.5	29.6	+38.3
Oct	89.5	111.6	+1.4	+3.4	83.5	104.1	16.0	5.2	8.6	0.6	30.4	+11.4
Nov	92.4	114.9	+0.8	+2.3	86.2	107.2	16.7	5.5	9.3	0.7	32.2	-0.9
Dec	103.4	128.8	-0.6	+1.6	96.5	120.2	20.0	7.2	12.2	0.6	40.0	+25.8
2025												
Jan	87.1	109.1	-0.2	+2.0	81.3	101.8	12.9	4.7	7.0	0.7	25.3	+5.4

BERMUDA RETAIL SALES INDEX

Table 2 Local Retail Sales Index and Per Cent Changes
Average Monthly Sales **Volume**^{1,2,3}
2015=100

Period	Total Retail Stores		Food Stores ⁴		Liquor Stores ⁵		Motor Vehicle Stores		Service Stations		Building Material Stores		Apparel Stores		All Other Store Types	
	Index	%	Index	%	Index	%	Index	%	Index	%	Index	%	Index	%	Index	%
2024																
Jan ^R	87.3	+4.8	85.1	+2.5	57.0	-22.3	99.5	+25.3	80.6	+1.6	111.9	+31.3	49.1	+7.2	85.8	+2.3
Feb	80.3	+0.6	81.3	+2.8	72.7	-4.8	68.7	-17.5	79.7	+5.0	95.4	-0.1	38.9	-5.1	78.0	+2.6
Mar	83.6	-0.2	88.3	-1.1	86.9	-0.7	91.8	+1.7	84.5	+1.0	126.8	-5.0	56.0	-0.4	86.8	+0.6
Apr	89.5	-1.1	84.5	-2.9	69.4	-10.3	104.0	+44.0	87.5	-2.6	120.2	+1.4	46.4	-17.1	87.5	-2.7
May	99.3	+2.1	90.8	-0.2	87.7	-1.6	111.1	+6.2	98.3	+2.1	125.4	+12.8	61.6	+2.2	99.5	+3.8
Jun	95.2	-2.3	91.7	+1.1	92.3	-1.6	77.0	+6.9	108.9	+1.2	112.3	-8.3	99.5	-1.6	96.5	-8.6
Jul	100.3	-1.5	95.5	+1.5	100.0	+0.1	77.6	-5.8	125.1	+4.6	93.3	-24.4	61.2	-6.1	103.8	-0.9
Aug	83.7	-5.4	83.4	-3.7	86.2	-3.7	61.6	-3.1	99.3	-1.5	98.1	+5.4	47.5	-14.3	80.1	-9.1
Sep	86.5	-0.9	85.1	+1.8	69.6	-10.3	80.8	+0.6	93.9	+1.1	90.1	-12.0	55.0	-3.8	86.3	+0.2
Oct	89.5	+1.4	91.2	+3.8	74.0	-2.5	89.6	-1.1	92.6	+2.3	110.8	+13.4	51.0	+3.9	83.3	-1.9
Nov	92.4	+0.8	88.7	+2.5	75.6	+2.9	73.3	-4.9	87.3	+0.2	119.9	+24.6	72.1	-0.7	96.3	-1.9
Dec	103.4	-0.6	92.7	-3.1	96.9	-4.3	85.7	+20.4	98.3	+12.6	81.8	-6.5	120.5	-5.6	111.4	+0.5
2025																
Jan	87.1	-0.2	95.9	+12.7	59.7	+4.7	86.9	-12.7	75.0	-6.9	95.7	-14.5	45.9	-6.5	80.4	-6.3

Table 3 Local Retail Sales Index and Per Cent Changes
Average Monthly Sales **Value**^{1,2,3}
2015=100

Period	Total Retail Stores		Food Stores ⁴		Liquor Stores ⁵		Motor Vehicle Stores		Service Stations		Building Material Stores		Apparel Stores		All Other Store Types	
	Index	%	Index	%	Index	%	Index	%	Index	%	Index	%	Index	%	Index	%
2024																
Jan ^R	107.0	+7.5	120.4	+6.0	72.7	-20.7	104.5	+28.2	94.2	-1.2	117.6	+33.0	55.8	+7.7	111.7	+6.4
Feb	98.8	+4.0	115.5	+7.0	92.3	-3.2	72.5	-15.2	93.2	+2.9	100.8	+1.6	44.2	-4.5	103.0	+7.6
Mar	103.5	+2.8	126.3	+3.3	111.4	+1.4	96.9	+4.5	101.7	-0.8	134.0	-3.4	63.6	+0.2	114.7	+5.0
Apr	111.2	+2.0	121.3	+1.1	89.2	-9.8	109.8	+47.8	108.1	-2.1	127.0	+3.2	53.4	-13.7	114.4	+0.6
May	123.2	+5.1	129.6	+3.6	112.4	-1.2	117.3	+8.9	121.6	+2.7	133.1	+15.2	71.0	+6.6	130.2	+6.1
Jun	119.0	+0.8	132.0	+6.4	118.6	-1.2	81.4	+9.3	133.9	+1.2	119.2	-6.4	114.6	+2.6	126.4	-7.0
Jul	125.8	+1.9	138.7	+7.4	128.2	+0.6	82.2	-3.7	151.9	+3.4	99.0	-22.8	70.9	-1.5	135.9	+1.0
Aug	104.7	-2.9	119.7	-0.4	111.2	-3.1	65.2	-1.4	120.5	-2.7	104.1	+6.4	55.1	-10.0	105.3	-7.3
Sep	107.9	+1.4	122.0	+4.7	89.8	-10.2	85.5	+2.4	111.6	-2.3	95.6	-11.2	63.8	+0.9	113.0	+1.6
Oct	111.6	+3.4	130.8	+6.2	95.6	-1.8	95.2	+1.1	109.7	-1.3	117.6	+14.5	58.8	+7.9	109.2	-0.5
Nov	114.9	+2.3	126.8	+4.4	98.0	+5.0	77.9	-3.0	101.3	-4.7	127.2	+25.8	83.2	+3.4	126.1	-1.3
Dec	128.8	+1.6	132.6	-0.9	125.6	-1.9	91.1	+21.3	114.3	+11.9	86.8	-5.7	139.1	-1.7	146.0	+1.1
2025																
Jan	109.1	+2.0	138.6	+15.1	77.8	+7.0	92.4	-11.6	87.6	-7.0	101.5	-13.7	53.2	-4.7	105.6	-5.5

¹ Index numbers are subject to revisions

² Adjustments are not made for a 4/4/5 calendar month

³ The yearly series reflect annual changes.

⁴ Includes household supplies but excludes alcoholic beverages

⁵ Does not include sales to bars, clubs, hotels and restaurants

EXPLANATORY NOTES

The Retail Sales Index (RSI) was first developed in 1982. It is a key economic indicator used to assess the current performance of sales activity in the local retail sector of the economy. The RSI is based on a matched sample of reporting local retail stores. The sales data are collected from these stores via a monthly survey.

The RSI is a self-weighting index. This means that stores reporting a large value of sales have a greater impact on the movement of the index than stores reporting a low level of sales activity.

The RSI serves to:



The index is structured into seven broad sectors:

- Food Stores
- Liquor Stores
- Motor Vehicle Stores
- Service Stations
- Building Materials Stores
- Apparel Stores
- All Other Store Types

Total retail stores across the seven sectors represent roughly 70% of all retail activity on the Island. The base period 2015 recorded a gross turnover in retail sales of \$1.1 billion.

Retail outlets that participate in the retail sales survey and trade in similar types of goods are grouped into these seven sectors. It is important to note that sector classifications are not interchangeable with commodity classifications. This is because most retail outlets sell several kinds of commodities.

The sector classification reflects generally the individual commodity or the commodity group, which is the primary source of the establishment's receipts, or some mixture of commodities, which characterizes the establishment's business.

CONCEPTS AND DEFINITIONS



Base Period

This is the time period used as a reference point for measuring the shift in the value of retail sales. The base period for the Bermuda RSI is 2015.



Estimated Gross Turnover

Estimated gross turnover is the total value of retail sales generated in the retail sector. It is calculated by applying the all-items index number for the current month to the average monthly sales figure determined in the base year.



Gross Sales

Gross sales (volume and value) are sales for which no deductions have been made for the return of merchandise, allowances and discounts.



Retail Establishment

A retail establishment is one that operates at a fixed place of business and is engaged in sales activities to attract the general public to buy merchandise.



Retail Trade

Retail trade is the sector of the economy that includes establishments that are engaged in the sale of merchandise for personal or household consumption and in the rendering of services that are incidental to the sale of the merchandise.



Selected Overseas Declarations

Overseas declarations reflect the value of goods declared, whether for personal or business use, by returning residents via the airport, imports via couriers, imports via the Bermuda Post Office and the value of non-commercial imports by households via sea.



Value Sales

The dollar value of a quantity of goods and services sold for cash or credit. Sales include the amounts received from customers for: immediate and layaway purchases; rentals; installations; maintenance; repairs and alterations.



Volume Sales

The dollar value of a quantity of goods and services sold at current retail market prices adjusted to eliminate the effect of price change.

May 2025




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